



Team Taylor County

ECONOMIC DEVELOPMENT AUTHORITY

OUR TEAM. YOUR VISION. UNCOMMON OPPORTUNITIES.

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Heartland Commerce and Technology Park is Shovel-Ready

Heartland Commerce and Technology Park's 203 acres are "fully served" and "shovel-ready" for development. A shovel-ready site has all the utilities (water, sewer, electric, natural gas and fiber-optic cable) on site and the systems have excess capacities to meet potential demand. The phase I environmental report and a soils boring test have been

completed, as have the wetlands delineation and archaeological survey.

The Campbellsville City Council will have a first reading of an ordinance annexing the HCTP property into the city limits at its April 7, 2008 council meeting. The second reading will be May 5, 2008. Team Taylor County requested the annexation and has asked for an I-2

zoning classification.

Site selection consultants and relocating companies are looking for sites that are ready for immediate development. It's not uncommon for prospects to expect a new building to be ready for occupancy in four to six months from the time they take ownership of the property.

Upstream Corporate Executives Visit Campbellsville



Ron McMahan, Dottie Cihlar, Jennifer Smith, and Rebecca Carr.

On February 13, 2008, Upstream Vice Presidents Rebecca Carr and Jennifer Smith visited with Campbellsville General Manager Dottie Cihlar and Team Taylor County Executive Director Ron McMahan.

McMahan met with the Upstream executives

to thank them for their current investment in Taylor County and to discuss future expansion possibilities. "We are very happy about their continued commitment to growing their business in Campbellsville," said McMahan.

Since locating in Campbellsville

in May 2000, Upstream has expanded twice. Capital investment in the facility to date is over \$2,100,000 and current employment is 301.

Upstream is a provider of contact center solutions for Orbitz, U.S. Airways, E Harmony and the New York Times.

Campbellsville Apparel Company Receives Defense Logistics Agency

Campbellsville Apparel Company recently received the Defense Logistics Agency Vendor Excellence Award for Small Business. They were nominated for this award by the Defense Supply Center in Philadelphia because they con-

sistently provide quality products, meet or exceed delivery schedules and the Government's need to support the war fighter. Campbellsville Apparel manufactures numerous items for the Armed Forces and provides the Defense Logis-

tics Agency flexibility and readiness through their ability to expedite deliveries. The award was accepted at an awards ceremony Feb 12th at the DLA Headquarters in Fort Belvoir, Virginia.

TTC and LCADD Sponsor Work Keys for Area High School Seniors

When it became apparent the Work Keys System was not available to Campbellsville and Taylor County High Schools graduating seniors, Team Taylor County (TTC) Executive Director Ron McMahan and Lake Cumberland Area Development District's Workforce Development (LCADD) Director, Darryl MaGaha came up with a solution. The Cumberlands Workforce Investment Area administered by LCADD agreed to pay for the testing materials and instructor and Team Taylor County agreed to pay for each student's certificate.

Work Keys is an industry-driven sys-

tem of job profiling, skill assessment and instructional support that helps businesses identify the skills and skill levels employees must have to perform jobs effectively. The following critical skills form the basis of the assessment: Reading for Information, Applied Mathematics, Listening, Writing, Teamwork, Applied Technology, Locating Information and Observation.

"Our employers have repeatedly expressed a need for some type of skills assessment when hiring recent graduates. They are aware of the Work Keys System and are interested in the pro-

gram, but aren't requiring it yet," said McMahan. "Team Taylor County wanted to be proactive and offer the assessment before it becomes required for employment." According to Darryl McGaha, some Russell County employers will not interview for potential hire until they have taken the Work Keys assessment and are working toward acquiring the certificate. In the Cumberlands Workforce Investment Area, 17 of 20 High Schools participate in the program with approximately 2,500 seniors taking the Work Keys assessment.

U. S. Senator Mitch McConnell Meets with Local Leaders



Photo by Senator McConnell's staff.

Senator Mitch McConnell recently met with Ron McMahan, executive director of Team Taylor County, and Carol Sullivan, director of the Campbellsville University Technology Training Center in his minority leader's Capitol suite. McMahan and Sullivan were in Washington DC to meet with federal delegation to express appreciation for past project funding and to discuss projects and issues of importance to the community's future.

Work to Resume at Heartland Commerce and Technology Park

Construction of the Heartland Commerce and Technology Park access road will begin in April 2008. The Campbellsville City Council and Taylor County Fiscal Court, along with Mayor Brenda Allen and County Judge Executive Eddie Rogers have committed their road departments to in kind service work on the access road. Excavation was to begin November 1, 2007, however, rain has held up starting the project.

State funding from a 2007 HB 380 grant will cover the needed tile work, dense grade aggregate sub-base and some asphalt base. Any remaining funds will be spent on an entrance sign facing KY-55. Construction should be complete by June 2008.

This project will allow year round access for showing the property to relocating or existing businesses. Relocating businesses are looking for two or three communities to make a short list for

consideration. We want to mitigate any risk of elimination that can be controlled.

A 2007 federal grant through HUD will allow Team Taylor County to construct several pre-engineered, construction ready pad sites. We are designing the sites now and expect to begin excavation in June 2008. Other than having a speculative shell building in the park, pad ready sites offer the next best option for a company to move quickly.

Senator Dan Kelly Meets with Chowning and McMahan

Team Taylor County Executive Director Ron McMahan and Economic Development Authority Board Member John Chowning recently met with Senator Dan Kelly in Frankfort to express appreciation for his assistance in securing over \$1,300,000 in funding for infrastructure improvements at Heartland Commerce and Technology Park. While there, Chowning and McMahan discussed the need for additional development at the park, the need for local workforce development funding, and the importance of the Heartland Parkway.

Photo by Senator Kelly's staff



CompTIA A+ Certification Training at CUTTC

CompTIA A+ at Campbellsville University Technology Training Center (CUTTC) is a 60 hour training course that prepares A+ certification candidates for the CompTIA A+ operating system exam. Students will learn installation procedures, dealing with legacy systems, creating and using emergency boot disk-

ettes and managing printers and other devices. Other topics include networking, communication protocols, Internet access and troubleshooting. In hands-on exercises, students will install Windows operating systems, manage Windows devices, use the FDISK utility, perform backups, manage system files,

configure networks, configure Internet access, and troubleshoot operating system errors. The course is taught by a CompTIA A+ certified instructor.

Students completing the April training may take the certification exams through the Pearson/VUE Testing Center at CUTTC.

Community Anchors

Reprinted from the CKNJ's Column by Executive Director Ron McMahan in the March 31, 2008 edition.

What are a community's anchor institutions and why are they important?

While reading an article about "anchor institutions," I began to think about those in Taylor County and the economic impact they have on our local economy. Taylor Regional Hospital, the local schools, Campbellsville University, city and county government, banking institutions and other professional services are a few that came to mind.

Anchor institutions, described as local institutions or "sticky capital," cannot readily pick up and leave the community in a financial downturn, as we

have seen by the flight of several corporations. These institutions, along with our numerous retail businesses, contribute to the economy and vitality of our community. They are grounded in their surroundings and have a longstanding vested interest in the progress of Campbellsville-Taylor County.

When we look a little deeper, we discover their contribution goes beyond the employment they provide. The occupational tax paid by their employees fund our services. Their purchasing of goods and services provide a huge stimulus in the local economy. New real estate development and design increases property values and the desirability of the surrounding neighborhoods.

These employers are often overlooked and their role in our community is often underappreciated. The following statistics are a reminder of how great their contribution is. Taylor Regional Hospital, Campbellsville University, Taylor County Schools, Campbellsville Independent Schools, the city and county governments and several of our local banks have combined employment of 2,272, with \$51,824,364 in annual wages and \$538,773 in occupational taxes paid.

The overall impact our anchor institutions have on quality of life in our community is priceless. I am glad you are here. Your presence makes this a better place to live and work for all.

McMahan Speaks at Chamber of Commerce Luncheon

By James Roberts KKNJ Staff Writer

Things are moving at a brisk pace on Taylor County's economic front.

Speaking at the recent Campbellsville/Taylor County Chamber of Commerce luncheon, Ron McMahan, executive director of Team Taylor County, and Mark Johnson, Campbellsville/Taylor County Industrial Development Authority Board chairman, offered a few highlights of the recent activity.

Taylor is one of two Kentucky counties being considered as the site of a relocation for an industry that would create about 75 new jobs in two years, McMahan said. An announcement could come by April.

An existing industry has signed a contract to buy a building for expansion purposes, a move that would result in 60 to 70 new employees within two years.

In addition, two other companies have looked at existing buildings. "We do have a growing economy in Taylor County," McMahan said. "Local companies are paying their workers more. Several existing companies have raised wages in the past year."

According to McMahan's most recent wage survey, the County's base pay starting wage rate was \$9.52, with one company raising its minimum starting wage to \$10.50. Several industries, including Amazon, Murakami and Campbellsville Industries, have hired hun-

dreds of new employees in the past several months.

However, despite the progress, McMahan says Team Taylor County has plenty of work left to do. The most pressing issue is the Heartland Commerce and Technology Park. Utility work is under way and two companies have already expressed an interest in land at the park.

However, according to Johnson, it is time for local governments to step up to the plate. The Campbellsville/Taylor County Industrial Development Authority will be asking City and County governments for a "marginal increase in funding" soon, he said. The City and County each contribute \$100,000 to the IDA, far less than other communities, McMahan said. "I have talked with other economic developers in the area and their local governments are helping pay for their new industrial parks," McMahan told the News-Journal in January. "One nearby community is presently contributing over \$300,000 per year to their authority and may increase that to \$400,000 in 2008-2009."

Once the Heartland Commerce and Technology Park is fully operational, access will become crucial, McMahan said. Access and training are two of the most important factors for companies looking to relocate or open new facilities, he said, making the completion of

the Heartland Parkway a priority.

The 60-mile Heartland Parkway will connect the Louie B. Nunn Parkway at Columbia with the Martha Layne Collins Bluegrass Parkway at Springfield by widening the existing KY 55/U.S. 68/KY 555 route to four lanes. Locally, the project includes widening KY 210 from U.S. 68 to KY 3183 and widening KY 55 to five lanes from KY 1625 to U.S. 68. However, construction on the project is still years away.

During the luncheon, McMahan also unveiled a new name and logo for the IDA. Following the passage of ordinances from Campbellsville City Council and Taylor County Fiscal Court next month, the IDA will become the Campbellsville/Taylor County Economic Development Authority. The new name illustrates the focus on economic development, McMahan said, rather than industrial development.

That focus will be illustrated as McMahan undertakes a wage and benefits survey for retail businesses for the first time. Also, McMahan said, he will highlight the community's "anchor institutions" such as Taylor Regional Hospital, Campbellsville University and both public school systems in an upcoming guest column in the News-Journal.

Upcoming Events

April 11	EDA Board Meeting
April 11	Chamber of Commerce Green River Showcase
April 17	Plant Managers/HR Business Networking Lunch
April 19-23	IAMC Site Selection Forum, Phoenix
May 9	EDA Board Meeting
May 15	Plant Managers/HR Business Networking Lunch
June 1-3	Area Development Consultants Forum, Austin
June 5	Chamber of Commerce Annual Meeting

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