



Team Taylor County

ECONOMIC DEVELOPMENT AUTHORITY
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SKED Loan Helps Cox Interior, Inc. Fund New Ways to Grow Business

Conservation is a big part of Cox Interior, Inc.'s success. The owners have learned to use every element of a piece of wood to reap the most benefit from the natural resource. That's why the 27-year-old business is expanding again and why it's calling on SKED, another valuable resource, to help fund the project.

The longtime, interior woodworking business is undergoing a vertical integration with the startup of a green saw-mill, named Cox Dimensions, to produce inventory for Cox Interior, Inc. and Cox Shavings. The Taylor County project involves the purchase and operation of three bandsaw mills and related equipment. This will enable Cox Dimensions to purchase poplar, pine, and other hardwoods directly from loggers and process into lumber. The lumber will be sold to Cox Interior, Inc. where it will be dried and processed into trim mouldings and other products for the home building market.

Cox Dimensions will benefit Cox Interior, Inc. in that waste from the project will provide fuel for the co-generation boiler plant used to heat buildings, dry lumber, and generate electricity. The project will provide for a beginning log inventory and will reduce the cost of raw materials. Another benefit Cox Dimensions offers is that the sawmill can saw for the exact dimensions that is needed by Cox Interior, Inc. Eighteen new employees



Brothers Lanny Cox, vice-president, left; and Barry Cox, president, now run the business their father Charles Cox began nearly 30 years ago in Taylor County, Ky.

will be hired to operate Cox Dimensions.

SKED's diverse funding sources and unique perspective on the time-constraints of business owners, gave the Coxes the ability to begin, fund and finish the project on the timeline they proposed. Barry Cox, president of Cox Interior, Inc., said, "In this difficult economic climate it has been a pleasure to partner with SKED to implement this project, they have been very responsive to our needs and very helpful in making the process timely."

SKED works with a number of business owners across its 42-county service region to package funding specifically for their unique projects. "Cox Interior is an institution in Taylor

County and the Southeastern part of the United States," SKED Executive Director Greg Jones said. "The ability to work to help them during this transition has been an enjoyable one. It's just one more way we work with the region's business owners to keep jobs here and assist in creating new ones."

Cox Interior, Inc. was founded in 1983 by Charles E. Cox. Cox, his wife and children began Cox Interior, Inc. with a dream to manufacture and create a market for poplar, oak and cherry interior wood products as alternatives to pine. Corporate headquarters is located in Campbellsville, Ky. on a 105-acre site with 16 acres of manufacturing facilities under roof.

Taylor Regional Hospital Economic Impact on Taylor County over \$84 Million

Taylor Regional Hospital has a total economic impact from its operations of \$84.5 million in Taylor County, \$95.2 million in the Three-County Region, and total local tax revenues generated by TRH operations of over \$1 million according to a new study recently completed by Younger Associates. The total economic impact is the total dollars that flow through the local economy each year because of Taylor Regional Hospital. Economic impact is measured in terms of dollar value of total economic output, jobs, wages, and local tax revenues generated as a result of the business activities related to Taylor Regional Hospital's operations.

The new study shows TRH supports a total of 1012 jobs by all related operations. This includes 566 employees; there are an additional 446 indirect jobs that are jobs that exist throughout the local economy because of the various activities of TRH. The total for direct employment at TRH in salaries, wages and benefits is \$22,198,874 with the total for all jobs at \$34,754,163.

Each year people employed by Taylor Regional Hospital and by jobs that exist because of Taylor Regional Hospital spend over \$27.6 million with local businesses. The total, \$27,629,560, is after savings and taxes of \$7.1 million, which benefits local government opera-

tions and financial institutions. This includes the following businesses: transportation (vehicle, gas and maintenance), housing/shelter, personal insurance, utilities, groceries, healthcare, restaurants, entertainment, apparel, charity, household furnishings/equipment, housekeeping supplies/services, miscellaneous, education, personal care products/services and reading – in descending order.

A total of over \$1 million (\$1,015,000) is received as local tax revenues from TRH to Campbellsville and Taylor County. Local tax revenues include the direct city school utility tax and payroll taxes paid by TRH employees plus the payroll and property tax revenues generated indirectly by employee spending and capital investments. Property taxes include amounts generated by TRH economic impact for local city and county governments, city and county schools and other local taxing districts.

The five-year average of capital spending impact for building and site work and equipment purchase and set-up is \$3,376,255.

This study was designed to quantify the impact of Taylor Regional Hospital's operations within Taylor County and for the hospital's three-county service region comprised of Adair, Green and Taylor Counties. From this study

one can gain a systematic understanding of the dollar and employment economic impact the hospital's operations and investments have upon affected regions. The humanitarian, quality of life and health benefits generated by the hospital are not measured in this study. However, it should be noted that these benefits are another, and perhaps more significant, measure of the Taylor Regional Hospital's overall impact on the service area.

Taylor Regional Hospital, located in Campbellsville, KY, is a 90-bed facility offering an array of services including cardiac catheterization and rehabilitation, home health care, 24-hour physician-staffed emergency services with a fast-track option, 24-hour teleradiography services, medical resonance imaging, obstetrics, orthopedics, a cancer treatment center certified by the American College of Surgeons, and a Level III Trauma Center. Additionally, an assortment of community education programs, support groups and classes are indicative of Taylor Regional Hospital's emphasis and focus on preventive medicine. Taylor Regional Hospital affiliated with Jewish Hospital HealthCare Services in 1995.



Service to Community: A Vital Part of the Mission of Campbellsville University



by John E. Chowning

Campbellsville University has a long history of serving the educational needs of the community, region and state. For 104 years, since the beginning of Russell Creek Academy in 1906 to the present, CU has been dedicated to enhancing educational attainment in an underserved region of our state and nation and has been a vital part of the improvement of the quality of life for the residents of our primary service area.

With the closure of the Fruit of Loom plant and other regional textile plans in the late 1990's, this commitment to community service significantly expanded. Campbellsville University (CU) immediately offered classes to several hundred displaced workers, most of whom completed associate and bachelor's degrees within a few years. CU worked closely with local and state officials in the formation of a new economic development agency and helped prepare a strategic plan for community progress. CU provided intellectual and spiritual leadership in a time of challenge and fear when unemployment soared to nearly 30 percent. In many ways, CU's community service, coupled with close working partnerships with elected officials and civic leaders, helped facilitate the community's economic recovery.

A primary initiative in the economic recovery strategy was the establishment

of a center for technology and workforce development training. Working with local, state, and federal officials, Campbellsville University established the Technology Training Center (TTC) to increase the number of skilled workers for technology driven occupations in the southern region of the state, make available specialized training as needed for area industry, provide continuing education opportunities for a variety of businesses and professions, offer a series of personal enrichment courses, and offer affordable training to businesses and industries in the region. The groundbreaking for the center was held in February 2000, and staff moved into the new building in the spring of 2002.

Since establishment of the TTC, a total of almost 10,300 people have receiving training through the varied programs of Campbellsville University's Technology Training Center. And these individuals, who have received training at the center, are not included in the 20 consecutive semesters of record enrollment at CU. These training programs have been paid for by those receiving training and from federal and state grant programs, and plans are in process to expand the variety and number of training courses available.

Training programs offered have included the following: Microsoft applications, COMPTIA A+, Metwork+, state registered nurse aid (SRNA),

GED testing, VUE/Pearson Training, Prometric Testing, continuing education for electricians and contractors, Cisco training, various personal enrichment, Kids' College (educational enrichment for elementary and middle school students), office technology, workforce essential skills, Microsoft certifications, electrical wiring, LEAN Manufacturing, Six Sigma, other health care certifications, hospitality industry training, etc.

Carol Sullivan is the director of the TTC and may be reached at 270-789-5392 or csullivan@campbellsville.edu, for further information.

As part of our Christian mission, CU is involved in community service in many other ways – via the work of Kentucky Heartland Outreach in home repairs; numerous service ministry projects of our students; faculty and staff involvement in churches and civic organizations; missions trips by faculty, staff, coaches, and students; CU's Servant Leaders Program for all students during their first two years; and numerous other ways in which CU's commitment to Christian servant leadership is being demonstrated. Certainly, our efforts to enhance employability and technology skills across the region are further examples of Campbellsville University doing "missions" in the community and beyond.

CU Technology Training Center Offering 3 New Allied Health Programs

By Carol Sullivan, Director

Campbellsville University Technology Training Center in partnership with the Lake Cumberland Area Development District and Lincoln Trail Development District is offering 3 new allied health programs. These programs consist of Phlebotomy, Medical Transcription, and Clinical Medical Assistant.

Applicants must be at least 18 years of age, have a high school diploma or equivalent. In addition, applicants must meet certain eligibility requirements and consent to a background check and/or drug screen.

A phlebotomist draws blood samples from patients or blood donors and prepares those specimens for medical testing. Phlebotomy training will consist of classroom and clinical hours where students will learn skills such as basic venipuncture techniques, capillary techniques, lab equipment handling skills, infection control, and much more.

A Medical Transcriptionist converts confidential patient information to a written text document. Topics cov-

ered in this course will consist of medical terminology, basic anatomy and physiology, basic computer skills, and much more.

A Clinical Medical Assistant usually works in a medical office where they perform skills ranging from scheduling appointments to assisting with examinations. Some of the topics covered include basic anatomy and physiology, basic pharmacology and medical math, infection control, communication techniques, patient exams, CPR, and much more. Clinical Medical Assistant

training will consist of classroom, lab practice and clinical hours.

Upon completion of the program, students will receive certificates of training in their chosen discipline.

For more information about this program, contact Carol Sullivan at Campbellsville University Technology Training Center at 270-789-5392.



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